

**BLOOMFIELD TOWN COUNCIL
GOLF SUBCOMMITTEE**

There was a regular meeting of the above-referenced subcommittee held on Monday, February 27, 2012 at 6:00 p.m. in Conference Room #5, Bloomfield Town Hall, 800 Bloomfield Avenue, Bloomfield, CT.

Present were: Councilors Leon Rivers, Robert Berman, Donna Banks and Mark Jacobs. Also present were: Ciaran Carr, Bill Starkie, Ryan Phelps, Billy Abee and India Rodgers, Clerk of Council. Absent were: Brad Klein, Jerry Long, Jon Colman, and Councilor Joseph Merritt

The meeting was called to order at 6:00 p.m.

Status of Property

Mr. Ryan Phelps presented the committee with an update regarding January 2012 financials and overall progress at Wintonbury Hills Golf Course.

During the off season, revenues are not usually budgeted in December, January and February. However, \$13,340 in revenues was received in January, 2012 consisting of Monthly Passholder dues and increased Food & Beverage sales. The course is also on target with budget for labor costs.

The Net Operating Income loss was \$64,777, budgeted loss was \$75,103, still ahead of budget.

There were limited amounts of play in February due to the warm weather this winter. The course is currently open Friday – Sunday for weekend play, however official opening for the season will tentatively be March 9, 2012.

Outing sales and annual passes are consistent to budget as well. Seabury Retirement Community will return after leaving for a year.

Maintenance Concerns

Maintenance staff reported that 4 or 5 trees to may need to be taken down due to safety concerns. There will be in house drainage projects on several holes on the course.

Status of Food and Beverage Service

The “Meals to Go” Program has added a dessert option and continues to be very successful for the course thus far. The program will continued to be distributed to a 1.5 mile radius of the club and emailed to same demographics.

The new “Tap Inn” received a notable honor at Billy Casper Golf Annual Retreat for being “Grille of the Year”. The restaurant was more profitable company wide.

Report of Usage/Revenue/Expenditures

- As of January 31, 2012, the Pro-Shop Inventory balance is \$45,375.
- Leasing for the three new fairway mowers has been initiated. Mr. William Hogan, Finance Director requested additional information with the contract language regarding Council approval for the lease.
- Currently there is \$226,000 in the operating account as of January 31, 2012. A cash balance transfer to the Town will tentatively take place between March 15th and April 15th.

Expenses and Labor

The Cost of Goods sales (COGS) are on target with budget and favorable to prior year.

Other operational costs were 5% favorable to budget \$41,000.

Adjournment

It was moved by Councilor Banks, seconded by Councilor Jacobs and voted unanimously to adjourn the meeting at 6:45 p.m.